

Memo

To: Board of Supervisors
From: Jon Altshul
Re: September 2015 Financial Report
Date: October 6, 2015

Net of pass-through accounts, the general fund had revenues of \$8,023,497 and expenses of \$6,984,100, for a year-to-date surplus of \$1,039,397 through the end of September. Compared to the YTD budget, revenues were \$387,376 over-budget and expenses were \$13,496 under-budget, for a positive budget variance of \$400,872. As of September 30th, the general fund balance was \$5,498,398.

Net of core revenues, Public Works is over-budget by \$147,875, or \$54,811 lower than last month due to the timing of resurfacing-related invoices. This trend was offset by a lower than expected quarterly chargeback from the sewer fund for overhead, labor and vehicle operation costs. Park and Recreation was \$24,671 over-budget, due primarily to the timing of the Friends of East Goshen grant for Community Day expenses, which is now expected in October. Other departments were under-budget.

All non-core revenue categories are over-budget through September.

Other funds

Other funds continue to be in a strong position.

- The **State Liquid Fuels Fund** had \$431,062 in revenues and no expenses. The fund balance is \$431,266.
- The **Sinking Fund** had \$21,140 in revenues and \$315,821 in expenses. The fund balance is \$5,942,755.
- The **Transportation Fund** had \$3,398 in revenues and \$10,648 in expenses. The fund balance is \$1,060,604.
- The **Sewer Operating Fund** had \$2,378,820 in revenues and \$2,346,103 in expenses. The fund balance is \$626,258.
- The **Refuse Fund** had \$718,880 in revenues and \$770,185 in expenses. The fund balance is \$697,593.
- The **Sewer Sinking Fund** had \$2,035 in revenues and \$17,838 in expenses. The fund balance is \$1,934,510.
- The **Operating Reserve Fund** had \$2,351 in revenues and no expenses. The fund balance is \$2,477,962.
- The **Events Fund** had \$6 in revenues and no expenses. The fund balance is \$30,013.

2015 Year-End Projections

I am now projecting that the general fund finishes the year with a surplus of \$179,735 and a positive budget variance of \$479,403. This positive forecast reflects much higher than normal Real Estate Transfer Tax, due to two large commercial sales, higher-than-expected permit activity due to a handful of improvements to commercial properties, and savings in the year-end sinking fund transfer due to lower-than-expected engineering costs for the East Boot Road Bridge. Year-end projections for other funds, which are largely identical to what was reported to you last month, are summarized below:

- The **State Liquid Fuels Fund** is projected to have a year-end deficit of \$4 and a year-end fund balance of \$200.
- The **Sinking Fund** is projected to have a year-end deficit of \$19,896 and a year-end fund balance of \$6,217,540.
- The **Transportation Fund** is projected to have a year-end deficit of \$8,411 and a year-end fund balance of \$1,059,442.
- The **Sewer Operating Fund** is projected to have a year-end deficit of \$66,105 and a year-end fund balance of \$527,436.
- The **Refuse Fund** is projected to have a year-end deficit of \$85,431 and a year-end fund balance of \$663,467.
- The **Sewer Sinking Fund** is projected to have a year-end surplus of \$127,420 and a year-end fund balance of \$2,077,732.
- The **Operating Reserve Fund** is projected to have a year-end surplus of \$6,500 and a year-end fund balance of \$2,482,111.
- The **Events Fund** is projected to have a year-end surplus of \$15,008 and a year-end fund balance of \$45,014.

Accounts Receivable

Total Utilities A/R was \$274,018 as of September 30th, the lowest level since 2011.

Real estate tax receivables was \$30,244 as of September 30th, the lowest level at this point of the year since 2012.

EAST GOSHEN TOWNSHIP
SEPTEMBER 2015 FINANCIAL RESULTS
September 30, 2015

Account Title	Annual Budget	Y-T-D Budget	Y-T-D Actual	Budget-Actual Variance
GENERAL FUND				
EMERGENCY SERVICES EXPENSES	4,152,253	3,404,551	3,346,976	(57,575)
PUBLIC WORKS EXPENSES	2,497,796	1,476,913	1,574,718	97,805
ADMINISTRATION EXPENSES	1,805,260	1,207,832	1,173,942	(33,890)
ZONING/PERMITS/CODES EXPENSES	523,728	386,560	362,220	(24,340)
PARK AND RECREATION EXPENSES	582,149	392,374	396,690	4,316
TOTAL CORE FUNCTION EXPENSES	9,561,186	6,868,230	6,854,545	(13,685)
EMERGENCY SERVICES REVENUES	85,977	70,486	57,070	(13,416)
PUBLIC WORKS REVENUES	892,534	331,866	281,796	(50,070)
ADMINISTRATION REVENUES	301,179	247,806	281,765	33,959
ZONING/PERMITS/CODES REVENUES	291,300	196,404	291,711	95,307
PARK AND RECREATION REVENUES	132,987	115,638	95,283	(20,355)
TOTAL CORE FUNCTION REVENUES	1,703,977	962,200	1,007,626	45,426
NET EMERGENCY SERVICES EXPENSES	4,066,276	3,334,065	3,289,906	(44,159)
NET PUBLIC WORKS EXPENSES	1,605,262	1,145,047	1,292,922	147,875
NET ADMINISTRATION EXPENSES	1,504,081	960,026	892,177	(67,849)
NET ZONING/PERMITS/CODES EXPENSES	232,428	190,156	70,508	(119,648)
NET PARK AND RECREATION EXPENSES	449,162	276,736	301,407	24,671
CORE FUNCTION NET SUBTOTAL	7,857,209	5,906,030	5,846,920	(59,110)
DEBT - PRINCIPAL	476,000	0	0	0
DEBT - INTEREST	170,418	129,366	129,555	189
TOTAL DEBT	646,418	129,366	129,555	189
TOTAL CORE FUNCTION NET	8,503,627	6,035,396	5,976,474	(58,922)
NON-CORE FUNCTION REVENUE				
EARNED INCOME TAX	4,775,000	3,581,250	3,619,249	37,999
REAL ESTATE PROPERTY TAX	1,994,211	1,969,149	1,972,720	3,571
REAL ESTATE TRANSFER TAX	640,000	533,638	797,930	264,292
CABLE TV FRANCHISE TAX	455,616	341,712	347,414	5,702
LOCAL SERVICES TAX	310,000	232,500	251,953	19,453
OTHER INCOME	29,132	15,672	26,605	10,933
TOTAL NON CORE FUNCTION REVENUE	8,203,959	6,673,921	7,015,871	341,950
NET RESULT	(299,668)	638,525	1,039,397	400,872

SUMMARY OF FUNDS REPORT (AKA "JOE REPORT")
 ALL FUNDS SEPTEMBER 2015
 * NOTE: GENERAL FUND INCLUDES PASS-THROUGH ACCOUNTS

	GENERAL FUND*	LIQUID FUELS STATE FUND	SINKING FUND	TRANSPORT. FUND	SEWER OP. FUND	REFUSE FUND	SEWER SINK FUND	OPERATING RESERVE	EVENTS FUND	TOWNSHIP FUNDS	MUNICIPAL AUTHORITY
01/01/15 BEGINNING BALANCE	\$4,458,873	\$204	6,237,436	1,067,853	593,540.66	748,898	\$1,950,312	\$2,475,611	\$30,006	\$17,562,735	\$1,589,177
RECEIPTS											
310 TAXES	\$7,029,482	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$7,029,482	\$0
320 LICENSES & PERMITS	\$45,054	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$45,054	\$0
330 FINES & FORFEITS	\$29,235	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$29,235	\$0
340 INTERESTS & RENTS	\$96,487	\$351	\$17,414	\$1,813	\$456	\$739	\$2,035	\$2,351	\$6	\$121,652	\$1,152
350 INTERGOVERNMENTAL	\$101,221	\$430,711	\$3,726	\$0	\$0	\$0	\$0	\$0	\$0	\$535,659	\$37,162
360 CHARGES FOR SERVICES	\$711,349	\$0	\$0	\$0	\$2,378,365	\$718,141	\$0	\$0	\$0	\$3,807,855	\$45,165
380 MISCELLANEOUS REVENUES	\$879,451	\$0	\$0	\$1,585	\$0	\$0	\$0	\$0	\$0	\$881,036	\$423
390 OTHER FINANCING SOURCES	\$226,951	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$226,951	\$20,000
	\$9,119,232	\$431,062	\$21,140	\$3,398	\$2,378,820	\$718,880	\$2,035	\$2,351	\$6	\$12,676,925	\$103,902
EXPENDITURES											
400 GENERAL GOVERNMENT	\$875,378	\$0	\$34,389	\$0	\$0	\$0	\$17,838	\$0	\$0	\$927,605	\$0
410 PUBLIC SAFETY	\$4,593,093	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4,593,093	\$0
420 HEALTH & WELFARE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
426 SANITATION & REFUSE	\$63,347	\$0	\$0	\$0	\$1,626,183	\$770,185	\$0	\$0	\$0	\$2,459,716	\$156,987
430 HIGHWAYS,ROADS & STREETS	\$1,364,711	\$0	\$248,872	\$10,648	\$0	\$0	\$0	\$0	\$0	\$1,624,231	\$0
450 CULTURE-RECREATION	\$351,241	\$0	\$32,560	\$0	\$0	\$0	\$0	\$0	\$0	\$383,801	\$0
460 CONSERVATION & DEVELOPMENT	\$2,859	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,859	\$0
470 DEBT SERVICE	\$151,735	\$0	\$0	\$0	\$699,919	\$0	\$0	\$0	\$0	\$851,655	\$0
480 MISCELLANEOUS EXPENDITURES	\$678,792	\$0	\$0	\$0	\$20,000	\$0	\$0	\$0	\$0	\$678,792	\$0
490 OTHER FINANCING USES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$20,000	\$0
	\$8,081,156	\$0	\$315,821	\$10,648	\$2,346,103	\$770,185	\$17,838	\$0	\$0	\$11,541,751	\$156,987
2015 SURPLUS/(DEFICIT)*	1,038,076	\$431,062	(\$294,681)	(\$7,250)	\$32,718	(\$51,305)	(\$15,803)	\$2,351	\$6	\$1,135,174	(\$53,085)
CLEARING ACCOUNT ADJUSTMENTS	\$1,449										
09/30/15 BALANCE	\$5,498,398	\$431,266	\$5,942,755	\$1,060,604	\$626,258	\$697,593	\$1,934,510	\$2,477,962	\$30,013	\$18,699,358	\$1,536,091

EAST GOSHEN TOWNSHIP

2016 Year-End Projection as of September 2015

September 30, 2015

Account Title	2015 Adopted	Year-end Proj (Sept)	\$ Variance	% Variance
GENERAL FUND				
EMERGENCY SERVICES EXPENSES	4,152,253	4,094,989	(57,264)	-1.4%
PUBLIC WORKS EXPENSES	2,497,796	2,640,193	142,397	5.7%
ADMINISTRATION EXPENSES	1,805,260	1,692,737	(112,523)	-6.2%
ZONING/PERMITS/CODES EXPENSES	523,728	527,140	3,412	0.7%
PARK AND RECREATION EXPENSES	582,149	585,131	2,982	0.5%
TOTAL CORE FUNCTION EXPENSES	9,561,186	9,540,191	(20,995)	-0.2%
EMERGENCY SERVICES REVENUES	85,977	69,311	(16,666)	-19.4%
PUBLIC WORKS REVENUES	892,534	852,532	(40,002)	-4.5%
ADMINISTRATION REVENUES	301,179	331,048	29,869	9.9%
ZONING/PERMITS/CODES REVENUES	291,300	385,150	93,850	32.2%
PARK AND RECREATION REVENUES	132,987	132,894	(93)	-0.1%
TOTAL CORE FUNCTION REVENUES	1,703,977	1,770,934	66,957	3.9%
NET EMERGENCY SERVICES EXPENSES	4,066,276	4,025,678	(40,598)	-1.0%
NET PUBLIC WORKS EXPENSES	1,605,262	1,787,662	182,400	11.4%
NET ADMINISTRATION EXPENSES	1,504,081	1,361,689	(142,392)	-9.5%
NET ZONING/PERMITS/CODES EXPENSES	232,428	141,990	(90,438)	-38.9%
NET PARK AND RECREATION EXPENSES	449,162	452,237	3,075	0.7%
CORE FUNCTION NET SUBTOTAL	7,857,209	7,769,257	(87,952)	-1.1%
DEBT - PRINCIPAL	476,000	476,000	0	0.0%
DEBT - INTEREST	170,418	170,418	0	0.0%
TOTAL DEBT	646,418	646,418	0	0.0%
TOTAL CORE FUNCTION NET	8,503,627	8,415,675	(87,952)	-1.0%
NON-CORE FUNCTION REVENUE				
EARNED INCOME TAX	4,775,000	4,825,000	50,000	1.0%
REAL ESTATE PROPERTY TAX	1,994,211	1,994,218	7	0.0%
REAL ESTATE TRANSFER TAX	640,000	965,000	325,000	50.8%
CABLE TV FRANCHISE TAX	455,616	463,116	7,500	1.6%
LOCAL SERVICES TAX	310,000	320,000	10,000	3.2%
OTHER INCOME	29,132	28,076	(1,056)	-3.6%
TOTAL NON CORE FUNCTION REVENUE	8,203,959	8,595,410	391,451	4.8%
NET RESULT	(299,668)	179,735	479,403	

SUMMARY OF FUNDS REPORT (AKA "JOE REPORT")
 2015 YEAR-END PROJECTION ALL FUNDS, September 30, 2015
 * NOTE: GENERAL FUND INCLUDES PASS-THROUGH ACCOUNTS

	GENERAL FUND*	LIQUID FUELS STATE FUND	SINKING FUND	TRANSPORT. FUND	SEWER OP. FUND	REFUSE FUND	SEWER SINK FUND	OPERATING RESERVE	EVENTS FUND	TOWNSHIP FUNDS	MUNICIPAL AUTHORITY
01/01/16 BEGINNING BALANCE	\$4,458,873	\$204	6,237,436	1,067,853	593,541	748,898	\$1,950,312	\$2,475,611	\$30,006	\$17,562,734	\$1,589,177
RECEIPTS											
310 TAXES	\$8,567,334	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$8,567,334	\$0
320 LICENSES & PERMITS	\$40,200	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$40,200	\$0
330 FINES & FORFEITS	\$41,476	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$41,476	\$0
340 INTERESTS & RENTS	\$124,594	\$390	\$28,650	\$2,400	\$625	\$979	\$2,500	\$6,500	\$8	\$166,646	\$1,511
350 INTERGOVERNMENTAL	\$91,721	\$430,711	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$522,432	\$0
360 CHARGES FOR SERVICES	\$865,057	\$0	\$0	\$0	\$3,173,294	\$979,830	\$0	\$0	\$0	\$5,018,181	\$79,150
380 MISCELLANEOUS REVENUES	\$1,145,402	\$0	\$0	\$1,189	\$1,000	\$0	\$0	\$0	\$0	\$1,147,591	\$0
390 OTHER FINANCING SOURCES	\$825,224	\$0	\$354,477	\$0	\$27,409	\$0	\$169,718	\$0	\$15,000	\$1,391,828	\$40,000
	\$11,701,008	\$431,101	\$383,127	\$3,589	\$3,202,328	\$980,809	\$172,218	\$6,500	\$15,008	\$16,895,687	\$120,661
EXPENDITURES											
400 GENERAL GOVERNMENT	\$1,279,872	\$0	\$34,389	\$0	\$0	\$0	\$0	\$0	\$0	\$1,314,261	\$0
410 PUBLIC SAFETY	\$5,741,129	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$5,741,129	\$0
420 HEALTH & WELFARE	\$6,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,000	\$0
426 SANITATION & REFUSE	\$100,000	\$0	\$0	\$0	\$2,329,543	\$1,066,240	\$44,798	\$0	\$0	\$3,540,581	\$204,052
430 HIGHWAYS,ROADS & STREETS	\$2,338,980	\$431,105	\$289,172	\$12,000	\$0	\$0	\$0	\$0	\$0	\$3,081,257	\$0
450 CULTURE-RECREATION	\$529,445	\$0	\$69,462	\$0	\$0	\$0	\$0	\$0	\$0	\$598,907	\$0
460 CONSERVATION & DEVELOPMENT	\$6,654	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,654	\$0
470 DEBT SERVICE	\$669,909	\$0	\$0	\$0	\$878,890	\$0	\$0	\$0	\$0	\$1,548,799	\$27,409
480 MISCELLANEOUS EXPENDITURES	\$834,284	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$834,284	\$0
490 OTHER FINANCING USES	\$15,000	\$0	\$0	\$0	\$60,000	\$0	\$0	\$0	\$0	\$75,000	\$0
	\$11,521,273	\$431,105	\$403,023	\$12,000	\$3,268,433	\$1,066,240	\$44,798	\$0	\$0	\$16,746,872	\$231,461
2015 SURPLUS/(DEFICIT)*	179,735	(\$4)	(\$19,896)	(\$8,411)	(\$66,105)	(\$85,431)	\$127,420	\$6,500	\$15,008	\$148,816	(\$110,800)
EST. 12/31/15 BALANCE	\$4,638,608	\$200	\$6,217,540	\$1,059,442	\$527,436	\$663,467	\$2,077,732	\$2,482,111	\$45,014	\$17,711,550	\$1,478,377