EAST GOSHEN TOWNSHIP PENSION COMMITTEE MEETING November 7, 2012

The East Goshen Township Pension Committee met at the East Goshen Township Building on Wednesday November 7, 2012 at 1:00 pm. Committee members present were: Giulio Perillo, Paul Coleman, Mark Miller, and Jon Altshul. Others present were: Rick Smith, Township Manager and Michael Glackin, InR representative.

1. Call to Order, Pledge of Allegiance and Moment of Silence

Giulio called the meeting to order, led those present in the Pledge of Allegiance, and asked for a moment of silence to remember our troops.

2. Recording of Meeting

Giulio asked if anyone present would be recording the meeting. There was no response.

3. Minutes

Giulio noted that the minutes of the September 5, 2012 meeting were approved as corrected.

4. Old Business

None

5. New Business

<u>Defined Contribution Plan</u> – Mike Glakin of InR discussed the report he provided. This plan has no stated target. The allocation is 60/40 based on the employee census. The last quarter finished at 3.98%, year-to-date was 8.73% and since inception 9.05%. The returns by type of investment were equities 6.20% and fixed 1.69%. There is a summary on page 8 of the report.

Going forward Giulio would like to see a year to year comparison. Jon mentioned that Mike provided some historical information to him.

Rick mentioned that a check for about \$80,000 from the state was recently sent to InR.

Mike commented that at year-end an annual payroll report should be sent to Anderson for evaluation. He will give a 10 year projection at the February meeting. He feels we might see a lot of volatility in the short term because of the fiscal cliff, Europe and the Middle East. In February, InR will be talking to Morningstar about the possibility of using Morningstar software.

Mike commented that the ETF expense was about 20 basis points. Vanguard recently changed the index they use in order to get lower fees. The ETF is down to 11 basis points.

Giulio thanked Mike for his presentation.

The Committee reviewed the reports from Key Financial for:

<u>The East Goshen Fire Company Pension</u> – Jon commented that on Dec. 1st a retired fireman will start to collect about \$250/month. On page 5 of the report, the current returns are shown – last 12 months 16.04% and since inception (1999) 4.98%. The target is 8% and the MMO has been covered by the state contribution.

<u>The East Goshen Township Non-uniformed Pension</u> – The current returns are – last 12 months 15.86% and since inception (1999) 4.86%.

<u>Future Meetings</u> – Giulio feels the committee has done a good job this year and feels that it is at a point where monthly meetings are no longer productive. He proposed the following meetings for 2013:

February 6, 2013 – Q4 and annual 2012 results May 1, 2013 – Q1 2013 results September 11, 2013 – Q2 2013 results November 6, 2013 – Q3 2013 results

February 5, 2014 – Q4 and annual 2013 results

The committee members agreed with this schedule of meetings.

Quarterly results should be ready 3 weeks after the end of the quarter. For the February 6, 2013 meeting, the committee would like the fund managers to attend. Giulio asked Rick to allocate 1 hour for each manager, Mike, Patti, and then Victor. The committee members would like to have the reports sent to them before the meeting.

Paul announced that he will be resigning from the committee as of the end of the year or after the February 2013 meeting if he is needed. Rick thanked him for his work getting this committee started.

6. Public Comment

None

7. Adjournment

There being no further business to discuss, Mark made a motion to adjourn the meeting. Giulio seconded the motion. The motion passed unanimously. The meeting was adjourned at 2:00 pm. The next meeting will be held on Wednesday, February 6 2013 at 1:00 pm.

Respectfully submitted,

Ruth Kiefer, Recording Secretary