### Memo

To: Board of Supervisors

From: Jon Altshul

Re: November 2016 Financial Report & Year-End Projections

Date: December 12, 2016

Net of pass-through accounts, as of November 30<sup>th</sup> the general fund had revenues of \$9,546,240 and expenses of \$9,184,635 for a year-to-date surplus of \$361,604. Compared to the YTD budget, revenues were \$493,780 over budget and expenses were \$75,886 under budget for a favorable budget variance of \$569,666. As of November 30<sup>th</sup>, the general fund balance was \$4,966,515.

On the expense side, Parks and Recreation was \$160,920 over-budget due to the timing of invoices paid to Gannett Fleming for the Milltown Dam study, tree work in the park and park fencing. Public Works was only \$2,270 over budget, an improvement of about \$208,000 since last month. The remaining departments were under-budget.

On the revenue side, Earned Income Tax is now \$1,335 under budget, an improvement of about \$40,000 since last month. Real Estate Property Tax is \$45,078 over budget due to a large interim payment. Real Estate Transfer Tax is now \$150,657 over budget due in large part to the sale of Windemere in October. Local Services Tax continues to be strong with a positive budget variance of \$50,653.

### Other funds

- The **State Liquid Fuels Fund** had \$503,990 in revenues and \$0 expenses. The fund balance is \$504,189.
- The **Sinking Fund** had \$41,052 in revenues and \$783,885 in expenses. The fund balance is \$5,524,627.
- The **Transportation Fund** had \$13,325 in revenues and \$0 in expenses. The fund balance is \$1,074,538.
- The **Sewer Operating Fund** had \$3,181,114 in revenues and \$3,074,661 in expenses. The fund balance is \$735,489.
- The **Refuse Fund** had \$952,505 in revenues and \$919,129 in expenses. The fund balance is \$689,060.
- The **Sewer Sinking Fund** had \$2,184 in revenues and \$148,890 in expenses. The fund balance is \$1,956,619.
- The **Operating Reserve Fund** had \$3,147 in revenues and no expenses. The fund balance is \$2,485,682.
- The Events Fund had \$11 in revenues and no expenses. The fund balance is \$45,026.

# EAST GOSHEN TOWNSHIP 2016 YTD & YEAR END PROJECTIONS GENERAL FUND November 30, 2016

	2016	Y-T-D	Y-T-D	Budget-Actual	2016 Year-End	Y/E-Budget
Account Title	Budget	Budget	Actual	Variance	Projection (Nov)	Variance
GENERAL FUND						
GLIVENAL FOND						
EMERGENCY SERVICES EXPENSES	4,345,656	4,081,099	3,895,669	(185,430)	4,159,413	(186,243)
PUBLIC WORKS EXPENSES	2,634,879	2,224,107	2,344,295	120,188	2,727,128	92,249
ADMINISTRATION EXPENSES	1,646,376	1,394,737	1,372,476	(22,261)	1,665,259	18,883
ZONING/PERMITS/CODES EXPENSES	538,192	490,156	356,941	(133,215)	400,716	(137,476)
PARK AND RECREATION EXPENSES	531,450	433,131	577,962	144,831	646,270	114,820
TOTAL CORE FUNCTION EXPENSES	9,696,553	8,623,230	8,547,344	(75,886)	9,598,787	(97,766)
EMERGENCY SERVICES REVENUES	67,595	60,251	54,952	(5,299)	61,279	(6,316)
PUBLIC WORKS REVENUES	974,509	344,294	462,212	117,918	1,138,226	163,717
ADMINISTRATION REVENUES	325,020	305,174	346,589	41,415	372,107	47,087
ZONING/PERMITS/CODES REVENUES	242,150	220,344	324,250	103,906	327,278	85,128
PARK AND RECREATION REVENUES	152,878	148,265	132,176	(16,089)	139,976	(12,902)
TOTAL CORE FUNCTION REVENUES	1,762,152	1,078,328	1,320,179	241,851	2,038,866	276,714
NET EMERGENCY SERVICES EXPENSES	4,278,061	4,020,848	3,840,717	(180,131)	4,098,134	(179,927)
NET PUBLIC WORKS EXPENSES	1,660,370	1,879,813	1,882,083	2,270	1,588,902	(71,468)
NET ADMINISTRATION EXPENSES	1,321,356	1,089,563	1,025,887	(63,676)	1,293,152	(28,204)
NET ZONING/PERMITS/CODES EXPENSES	296,042	269,812	32,691	(237,121)	l•	(222,604)
NET PARK AND RECREATION EXPENSES	378,572	284,866	445,786	160,920	506,294	127,722
CORE FUNCTION NET SUBTOTAL	7,934,401	7,544,902	7,227,164	(317,738)	7,559,921	(374,480)
DEBT - PRINCIPAL	498,001	498,001	498,000	(1)	498,001	0
DEBT - INTEREST	150,270	139,290	139,292	2	150,270	o
TOTAL DEBT	648,271	637,291	637,292	1	648,271	0
TOTAL CORE FUNCTION NET	8,582,672	8,182,193	7,864,456	(317,737)	8,208,192	(374,480)
NON CORE FUNCTION DEVENUE						
NON-CORE FUNCTION REVENUE EARNED INCOME TAX	4,921,500	4,708,895	4,707,560	(1,335)	4,875,000	(46,500)
REAL ESTATE PROPERTY TAX	1,997,165	1,976,208	2,021,286	(1,333) 45,078	2,023,658	26,493
REAL ESTATE TRANSFER TAX	525,000	481,250	631,907	150,657	650,000	125,000
CABLE TV FRANCHISE TAX	467,747	467,747	470,236	2,489	470,236	2,489
LOCAL SERVICES TAX	320,000	313,210	363,863	50,653	370,000	50,000
OTHER INCOME	28,076	26,821	31,208	4,387	33,576	5,500
OTHER INCOME	20,070	20,021	31,200	7,507	33,370	3,300
TOTAL NON CORE FUNCTION REVENUE	8,259,488	7,974,131	8,226,061	251,930	8,422,470	162,982
NET RESULT	(323,184)	(208,062)	361,604	569,666	214,278	537,462

## SUMMARY OF FUNDS REPORT (AKA "JOE REPORT") ALL FUNDS NOVEMBER 2016 \* NOTE: GENERAL FUND INCLUDES PASS-THROUGH ACCOUNTS

		GENERAL FUND*	LIQUID FUELS	SINKING FUND	TRANSPORT.	SEWER OP.	REFUSE FUND	SEWER SINK	OPERATING RESERVE	EVENTS FUND	TOWNSHIP FUNDS	MUNICIPAL AUTHORITY
		1000	SIATE FORD	FUND	FORD	LOND	FUND	FUND	RESERVE	FUND	FUNDS	AUTHORIT
	01/01/16 BEGINNING BALANCE	\$4,803,331	\$200	6,267,461	1.061.213	629,037	655.683	\$2,103,325	\$2,482,535	\$45,015	\$18,045,508	\$1,461,276
		<b>\$1,000,001</b>	<b>4200</b>	0,207,707	1,001,210	020,001	000,000	<b>QL,100,020</b>	\$2,402,000	445,015	\$10,040,000	\$1,401,210
					]			1				
RECEI	PTS											
310	TAXES	\$8,249,742	\$0	\$0	so l	\$0	\$0	\$0	so	\$0	\$8,249,742	\$0
320	LICENSES & PERMITS	\$79,730	\$0	\$0	so l	\$0	\$0	\$0	\$0	\$0	\$79,730	\$0
330	FINES & FORFEITS	\$94,810	\$0	\$0	so l	\$0	\$0	\$0	\$0	\$0	\$94,810	\$0
340	INTERESTS & RENTS	\$109,617	\$543	\$41,052	\$2,400	\$640	\$1,156	\$2,184	\$3,147	\$11	\$160,750	\$2,089
350	INTERGOVERNMENTAL	\$135,796	\$503,447	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$639,243	\$0
360	CHARGES FOR SERVICES	\$803,601	\$0	\$0	\$0	\$3,180,474	\$951,349	\$0	\$0	\$0	\$4,935,423	\$50,428
380	MISCELLANEOUS REVENUES	\$1,129,690	\$0	\$0	\$10,925	\$0	\$0	\$0	\$0	\$0	\$1,140,615	\$564
390	OTHER FINANCING SOURCES	\$297,238	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$297,238	\$77,000
												'
		\$10,900,224	\$503,990	\$41,052	\$13,325	\$3,181,114	\$952,505	\$2,184	\$3,147	\$11	\$15,597,551	\$130,081
EXPE	NDITURES											
400	GENERAL GOVERNMENT	\$1,040,361	\$0	\$20,044	\$0	\$0	\$0	\$148,890	\$0	\$0	\$1,209,295	\$0
410	PUBLIC SAFETY	\$5,550,076		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$5,550,076	\$0
420	HEALTH & WELFARE	\$6,000		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,000	\$0
426	SANITATION & REFUSE	\$115,339	\$0	\$0	\$0	\$2,146,932	\$919,129	\$0	\$0	\$0	\$3,181,400	\$137,559
430	HIGHWAYS,ROADS & STREETS	\$2,052,487	\$0	\$147,738	\$0	\$0	\$0	\$0	\$0	\$0	\$2,200,225	\$0
450	CULTURE-RECREATION	\$537,389	\$0	\$477,107	\$0	\$0	\$0	\$0	\$0	\$0	\$1,014,496	\$0
460	CONSERVATION & DEVELOPMENT	\$2,207	\$0	\$138,996	\$0	\$0	\$0	\$0	\$0	\$0	\$141,203	\$0
470	DEBT SERVICE	\$659,660	\$0	\$0	\$0	\$850,729	\$0	\$0	\$0	\$0	\$1,510,389	\$0
480	MISCELLANEOUS EXPENDITURES	759,833.44	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$759,833	\$0
490	OTHER FINANCING USES	\$0	\$0	\$0	\$0	\$77,000	\$0	\$0	\$0	\$0	\$77,000	\$0
		\$10,723,353	\$0	\$783,885	\$0	\$3,074,661	\$919,129	\$148,890	\$0	\$0	\$15,649,917	\$137,559
	2016 SURPLUS/(DEFICIT)*	\$176,872	\$503,990	(\$742,833)	\$13,325	\$106,452	\$33,376	(\$146,706)	\$3,147	\$11	(\$52,366)	(\$7,478)
												{
	CLEARING ACCOUNT ADJUSTMENTS	(\$13,688)	1									, 1
					l							I .
	11/30/2016 ENDING BALANCE	\$4,966,515	\$504,189	\$5,524,627	\$ <u>1,074,538</u>	\$ <u>735,489</u>	\$689,060	\$ <u>1,956,619</u>	\$2,485,682	\$45,026	\$ <u>17,981,745</u>	\$ <u>1,453,798</u>

#### SUMMARY OF FUNDS REPORT (AKA "JOE REPORT") ALL FUNDS YEAR END PROJECTION NOVEMBER 2016 \* NOTE: GENERAL FUND INCLUDES PASS-THROUGH ACCOUNTS

		GENERAL.	LIQUID FUELS		TRANSPORT.	SEWER OP.	REFUSE	SEWER SINK	OPERATING	EVENTS	TOWNSHIP	MUNICIPAL
		FUND*	STATE FUND	FUND	FUND	FUND	FUND	FUND	RESERVE	FUND	FUNDS	AUTHORITY
	01/01/16 BEGINNING BALANCE	\$4,803,331	\$200	6,267,461	1,061,213	629,037	655,683	\$2,103,325	\$2,482,535	\$45,015	\$18,045,508	\$1,461,276
RECE	PTS											
310	TAXES	\$8.388.894	\$0	\$0	\$0	\$0	\$0	\$0	\$0	S0	\$8,388,894	so
320	LICENSES & PERMITS	\$118,040	\$0	\$0	\$0	\$0	\$0	\$0	\$0	so	\$118,040	\$0
330	FINES & FORFEITS	\$34,376	\$0	\$0	\$0	\$0	\$0	50	\$0	\$0	\$34,376	\$0
340	INTERESTS & RENTS	\$130,892	\$390	\$44,650	\$2,350	\$700	\$925	\$2,500	\$6,500	\$12	\$188,919	\$1,543
350	INTERGOVERNMENTAL	\$135,531	\$503,447	\$400,000	\$0	\$0	\$0	\$0	\$0	\$0	\$1,038,978	\$0
360	CHARGES FOR SERVICES	\$896,550	\$0	\$0	so	\$3,325,049	\$992,945	\$0	\$0	\$0	\$5,214,544	\$50,428
380	MISCELLANEOUS REVENUES	\$1,372,704	\$0	so	\$10.925	\$0	\$0	\$0	\$0	\$0	\$1,383,629	\$564
390	OTHER FINANCING SOURCES	\$940,197	\$0	\$342,353	\$0	\$28,092	\$0	\$205,750	so	\$15,000	\$1,531,392	\$77,000
000	OTTIER ( IN MONTO GOOTTOEG	\$040,107	•	Q0 12,000	"	Q20,002	•	4200,100	**	\$10,000	V1,001,032	\$11,000
		\$12,017,184	\$503,837	\$787,003	\$13,275	\$3,353,841	\$993,870	\$208,250	\$6,500	\$15,012	\$17,898,772	\$129,535
EXPE	IDITURES											
400	GENERAL GOVERNMENT	\$1,243,217	\$0	\$252,560	\$0	\$0	\$0	\$186,103	\$0	\$0	\$1,681,880	\$0
410	PUBLIC SAFETY	\$5,908,288	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$5,908,288	so l
420	HEALTH & WELFARE	\$6,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,000	\$0
426	SANITATION & REFUSE	\$112,000	\$0	\$0	\$0	\$2,487,500	\$1,052,476	\$0	\$0	\$0	\$3,651,976	\$154,000
430	HIGHWAYS, ROADS & STREETS	\$2,421,588	\$503,837	\$260,842	\$0	\$0	\$0	\$0	\$0	\$0	\$3,186,267	sol
450	CULTURE-RECREATION	\$587,420	\$0	\$600,375	\$0	\$0	\$0	\$0	\$0	\$0	\$1,187,795	l so l
460	CONSERVATION & DEVELOPMENT	\$5,730	\$0	\$285,492	\$0	\$0	\$0	\$0	\$0	\$0	\$291,222	so l
470	DEBT SERVICE	\$671,013	\$0	\$0	\$0	\$881,744	\$0	\$0	\$0	\$0	\$1,552,757	\$28,092
480	MISCELLANEOUS EXPENDITURES	\$832,650	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$832,650	\$0
490	OTHER FINANCING USES	\$15,000	\$0	\$0	\$0	\$77,000	\$0	\$0	\$0	\$0	\$92,000	\$0
		\$11,802,906	\$503,837	\$1,399,269	\$0	\$3,446,244	\$1,052,476	\$186,103	\$0	\$0	\$18,390,835	\$182,092
	2016 SURPLUS/(DEFICIT)*	\$214,278	\$0	(\$612,266)	\$13,275	(\$92,403)	(\$58,606)	\$22,147	\$6,500	\$15,012	(\$492,063)	(\$52,557)
	PROJECTED 12/31/2016 ENDING BALANCE	\$5,017,609	\$ <u>200</u>	\$ <u>5,655,194</u>	\$ <u>1,074,488</u>	\$536,634	\$ <u>597,077</u>	\$ <u>2,125,472</u>	\$2,489,035	\$60,027	\$ <u>17,555,736</u>	\$ <u>1,408,719</u>