

**EAST GOSHEN TOWNSHIP
GENERAL FUND SUMMARY
As of July 31, 2019**

Account Title	2019 Annual Budget	2019 YTD Budget	2019 YTD Actual	\$ Variance	% Variance
EMERGENCY SERVICES EXPENSES	4,290,164	3,002,634	2,946,932	(55,702)	-1.9%
PUBLIC WORKS EXPENSES	2,633,542	1,176,904	1,162,189	(14,715)	-1.3%
ADMINISTRATION EXPENSES	1,834,626	1,011,040	1,015,087	4,047	0.4%
CODES EXPENSES	584,909	338,695	298,324	(40,371)	-11.9%
PARK AND RECREATION EXPENSES	782,875	480,554	510,573	30,019	6.2%
TOTAL CORE FUNCTION EXPENSES	10,126,116	6,009,827	5,933,105	(76,722)	-1.3%
EMERGENCY SERVICES REVENUES	81,901	60,435	53,454	(6,981)	-11.6%
PUBLIC WORKS REVENUES	1,003,167	234,411	250,180	15,769	6.7%
ADMINISTRATION REVENUES	314,323	133,611	176,042	42,431	31.8%
CODES REVENUES	258,770	147,034	174,104	27,070	18.4%
PARK AND RECREATION REVENUES	134,735	67,686	68,397	711	1.1%
TOTAL CORE FUNCTION REVENUES	1,792,896	643,177	722,176	78,999	12.3%
NET EMERGENCY SERVICES	4,208,263	2,942,199	2,893,478	(48,721)	-1.7%
NET PUBLIC WORKS	1,630,375	942,493	912,009	(30,484)	-3.2%
NET ADMINISTRATION	1,520,303	877,429	839,044	(38,385)	-4.4%
NET CODES	326,139	191,661	124,220	(67,441)	-35.2%
NET PARK AND RECREATION	648,140	412,868	442,177	29,309	7.1%
CORE FUNCTION NET SUBTOTAL	8,333,220	5,366,650	5,210,929	(155,721)	-2.9%
DEBT - PRINCIPAL	574,000	-	-	0	0.0%
DEBT - INTEREST	226,399	121,844	121,842	(2)	0.0%
TOTAL DEBT	800,399	121,844	121,842	(2)	0.0%
TOTAL CORE FUNCTION NET	9,133,619	5,488,494	5,332,771	(155,723)	-2.8%
NON-CORE FUNCTION REVENUE					
EARNED INCOME TAX	5,191,400	3,016,309	2,902,685	(113,624)	-3.8%
REAL ESTATE PROPERTY TAX	2,039,429	2,010,731	2,014,959	4,228	0.2%
REAL ESTATE TRANSFER TAX	585,000	341,250	474,013	132,763	38.9%
CABLE TELEVIS.FRANCHISE	450,000	225,000	224,381	(619)	-0.3%
LOCAL SERVICES TAX	348,000	187,137	179,099	(8,038)	-4.3%
OTHER INCOME	519,790	50,231	94,612	44,381	88.4%
TOTAL NON CORE FUNCTION REVENUE	9,133,619	5,830,658	5,889,750	59,092	1.0%
NET RESULT	0	342,164	556,979	214,815	

Memo

To: Board of Supervisors
From: Jon Altshul
Re: July 2019 Financial Report
Date: August 20, 2019

As of July 31st, net of pass throughs, the general fund had revenues of \$6,611,926 and expenses of \$6,054,947 for a year-to-date surplus of \$556,979. Compared to the year-to-date budget, revenues were \$138,091 over budget, and expenses were \$76,724 under budget for a positive budget variance of \$214,815. As of July 31st, the general fund balance was \$6,060,345.

On the expense side, all operating departments were under-budget, except for Parks and Recreation, which was \$29,309 over budget due to the Marydell Pond project. Year to date, this project has cost \$117,450, or \$356,866 including 2018 expenses. Landscaping should cost about \$40,000, bringing total projected expenses to around \$400,000.

On the revenue side, Earned Income tax continues to under-perform (-\$113,624, -3.8%). Real Estate Transfer Tax is well over budget (+\$132,763; +38.9%) due to the sale of a large apartment building in March and continued strong residential sales activity. Other Income (Interest) is performing well and is now \$44,381 over-budget (+88.4%).

Other funds

- The **State Liquid Fuels Fund** had \$565,259 in revenues and \$0 in expenses. The fund balance is \$567,030.
- The **Capital Reserve Fund** had \$78,611 in revenues and \$672,490 in expenses. The fund balance was \$5,365,979.
- The **Transportation Fund** had \$6,292 in revenues and \$7,764 in expenses. The fund balance was \$1,086,974.
- The **Sewer Operating Fund** had \$2,068,695 in revenues and \$2,052,508 in expenses. The fund balance was \$965,131.
- The **Refuse Fund** had \$604,743 in revenues and \$625,327 in expenses. The fund balance was \$646,565.
- The **Bond Fund** had \$82,601 in revenues and \$937,906 in expenses. The fund balance was \$5,513,003.
- The **Sewer Capital Reserve Fund** had \$28,853 in revenues and \$64,745 in expenses. The fund balance is \$2,217,701.
- The **Operating Reserve Fund** had \$12,050 in revenues and no expenses. The fund balance is \$2,557,454.

Year End Projections

Given that there has been no decision on the Police arbitration, I cannot update year-end projections at this time and will stick with the estimates provided last month of a year-end deficit of \$220,720 to \$470,720.

Projections for Other Funds are unchanged from last month and are summarized below:

- The **State Liquid Fuels Fund** is forecast to have \$574,000 in revenues and expenses, or \$11,786 more than budget due to a higher than anticipated SLF allocation in 2019.

- The **Capital Reserve Fund** is forecast to have \$875,575 in revenues (compared to a budget of \$753,575) and \$1,281,631 in expenses (compared to \$1,014,500 budgeted) for a negative budget variance of \$267,131. The drivers of this overage were the deferral and higher-than-expected costs of the vestibule and wash bay projects, which are being partially offset by the likely deferral of the Hershey Mill Dam breaching until 2020.
- The **Transportation Fund** is forecast to have a negative budget variance of \$262,992 due to our share of the Boot Road restriping project (which was not budgeted) and higher than expected costs for the Hibberd Lane/Paoli Pike traffic signal.
- The **Sewer Operating Fund** is forecast to have a negative budget variance of \$48,530, due to higher than expected costs for flow meters, although depending on the timing of some projects, this fund could come in well under budget.
- The **Refuse Fund** is forecast to finish the year with a positive budget variance of \$1,000, but still run a deficit of \$144,578.
- The **Sewer Capital Reserve Fund** is forecast to have a positive budget variance of \$44,000 due to lower than expected costs for the Ridley Creek Treatment Plant replacement generator.
- The **Operating Reserve Fund** is forecast to have a positive budget variance of \$3,000 due to interest income.

SUMMARY OF FUNDS REPORT (AKA "JOE REPORT")
ALL FUNDS JULY 31, 2019
 * NOTE: GENERAL FUND INCLUDES PASS-THROUGH ACCOUNTS

	GENERAL FUND*	LIQUID FUELS STATE FUND	CAP RESV FUND	TRANSPORT. FUND	SEWER OP. FUND	REFUSE FUND	SEWER CAP RESV FUND	OPERATING RESERVE	TOWNSHIP FUNDS	MUNICIPAL AUTHORITY	BOND FUND
01/01/19 BEGINNING BALANCE	\$5,689,163	\$1,771	\$5,959,859	\$1,088,446	\$948,943	\$667,149	\$2,253,592	\$2,545,404	\$19,154,328	\$25,923	\$6,368,308
RECEIPTS											
310 TAXES	\$5,633,079	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$5,633,079	\$0	\$0
320 LICENSES & PERMITS	\$230,760	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$230,760	\$0	\$0
330 FINES & FORFEITS	\$38,248	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$38,248	\$0	\$0
340 INTERESTS & RENTS	\$145,521	\$252	\$78,261	\$6,292	\$9,981	\$6,218	\$28,853	\$12,050	\$287,428	(\$100)	\$82,601
350 INTERGOVERNMENTAL	\$3,046	\$565,007	\$0	\$0	\$0	\$0	\$0	\$0	\$568,053	\$0	\$0
360 CHARGES FOR SERVICES	\$246,774	\$0	\$0	\$0	\$2,058,222	\$598,525	\$0	\$0	\$2,903,522	\$846	\$0
380 MISCELLANEOUS REVENUES	\$1,067,793	\$0	\$350	\$0	\$492	\$0	\$0	\$0	\$1,068,635	\$424	\$0
390 OTHER FINANCING SOURCES	\$217,526	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$217,526	\$232,194	\$0
	\$7,582,749	\$565,259	\$78,611	\$6,292	\$2,068,695	\$604,743	\$28,853	\$12,050	\$10,947,251	\$233,364	\$82,601
EXPENDITURES											
400 GENERAL GOVERNMENT	\$793,894	\$0	\$537,516	\$0	\$0	\$0	\$0	\$0	\$1,331,409	\$0	\$0
410 PUBLIC SAFETY	\$4,142,996	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4,142,996	\$0	\$0
420 HEALTH & WELFARE	\$81,600	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$81,600	\$0	\$0
426 SANITATION & REFUSE	\$0	\$0	\$0	\$0	\$1,251,423	\$625,327	\$0	\$0	\$1,876,749	\$241,419	\$0
430 HIGHWAYS,ROADS & STREETS	\$913,651	\$0	\$115,279	\$7,764	\$0	\$0	\$47,044	\$0	\$1,083,738	\$0	\$247,702
450 CULTURE-RECREATION	\$461,422	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$461,422	\$0	\$690,204
460 CONSERVATION & DEVELOPMENT	\$1,142	\$0	\$19,696	\$0	\$0	\$0	\$0	\$0	\$20,838	\$0	\$0
470 DEBT SERVICE	\$145,288	\$0	\$0	\$0	\$586,591	\$0	\$0	\$0	\$731,879	\$0	\$0
480 MISCELLANEOUS EXPENDITURES	\$663,559	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$663,559	\$0	\$0
490 OTHER FINANCING USES	\$0	\$0	\$0	\$0	\$214,494	\$0	\$17,700	\$0	\$232,194	\$0	\$0
	\$7,203,551	\$0	\$672,490	\$7,764	\$2,052,508	\$625,327	\$64,745	\$0	\$10,626,383	\$241,419	\$937,906
2019 SURPLUS/(DEFICIT)*	\$379,198	\$565,259	(\$593,880)	(\$1,472)	\$16,187	(\$20,584)	(\$35,891)	\$12,050	\$320,868	(\$8,054)	(\$855,305)
CLEARING ACCOUNT ADJUSTMENTS	(\$8,016)										
07/31/2019 ENDING BALANCE	\$6,060,345	\$567,030	\$5,365,979	\$1,086,974	\$965,131	\$646,565	\$2,217,701	\$2,557,454	\$19,467,179	\$17,869	\$5,513,003

EAST GOSHEN TOWNSHIP
2019 BUDGET SUMMARY YEAR-END PROJECTION
AS OF JULY 31, 2019

Account Title	2019 Proposed	2019 Year-End Projection	\$ Variance	% Variance
EMERGENCY SERVICES EXPENSES	4,290,164	4,525,665	235,501	5.5%
PUBLIC WORKS EXPENSES	2,633,542	2,646,301	12,759	0.5%
ADMINISTRATION EXPENSES	1,828,626	1,873,409	44,783	2.4%
CODES EXPENSES	584,909	511,450	(73,459)	-12.6%
PARK AND RECREATION EXPENSES	772,875	758,206	(14,669)	-1.9%
TOTAL CORE FUNCTION EXPENSES	10,110,116	10,315,031	204,915	2.0%
EMERGENCY SERVICES REVENUES	81,901	75,405	(6,496)	-7.9%
PUBLIC WORKS REVENUES	1,003,167	1,017,167	14,000	1.4%
ADMINISTRATION REVENUES	314,323	354,033	39,710	12.6%
CODES REVENUES	258,770	263,475	4,705	1.8%
PARK AND RECREATION REVENUES	134,735	110,814	(23,921)	-17.8%
TOTAL CORE FUNCTION REVENUES	1,792,896	1,820,894	27,998	1.6%
NET EMERGENCY SERVICES	4,208,263	4,450,260	241,997	5.8%
NET PUBLIC WORKS	1,630,375	1,629,134	(1,241)	-0.1%
NET ADMINISTRATION	1,514,303	1,519,376	5,073	0.3%
NET CODES	326,139	247,975	(78,164)	-24.0%
NET PARK AND RECREATION	638,140	647,392	9,252	1.4%
CORE FUNCTION NET SUBTOTAL	8,317,220	8,494,137	176,917	2.1%
DEBT - PRINCIPAL	574,000	574,000	0	0.0%
DEBT - INTEREST	226,399	226,399	0	0.0%
TOTAL DEBT	800,399	800,399	0	0.0%
TOTAL CORE FUNCTION NET	9,117,619	9,294,536	176,917	1.9%
NON-CORE FUNCTION REVENUE				
EARNED INCOME TAX	5,275,285	5,175,000	(100,285)	-1.9%
REAL ESTATE PROPERTY TAX	2,039,429	2,039,429	0	0.0%
REAL ESTATE TRANSFER TAX	585,000	700,000	115,000	19.7%
CABLE TELEVIS.FRANCHISE	450,000	450,000	0	0.0%
LOCAL SERVICES TAX	348,000	330,000	(18,000)	-5.2%
OTHER INCOME	419,905	129,387	(290,518)	-69.2%
TOTAL NON CORE FUNCTION REVENUE	9,117,619	8,823,816	(293,803)	-3.2%
NET RESULT	0	(470,720)	Worst case	

SUMMARY OF FUNDS REPORT (AKA "JOE REPORT")
2019 YEAR-END PROJECTION ALL FUNDS
As of July 31, 2019

	GENERAL FUND	LIQUID FUELS STATE FUND	CAP RESV FUND	TRANSPORT. FUND	SEWER OP. FUND	REFUSE FUND	SEWER CAP RESV FUND	OPERATING RESERVE	TOWNSHIP FUNDS	MUNICIPAL AUTHORITY	BOND FUND
01/01/19 BEGINNING BALANCE	\$5,689,163	\$1,771	\$5,959,859	\$1,088,446	\$948,943	\$667,149	\$2,253,592	\$2,545,404	\$19,154,328	\$25,923	\$6,368,308
RECEIPTS											
310 TAXES	8,241,629.00								\$8,241,629	\$0	\$0
320 LICENSES & PERMITS	457,000.00								\$457,000	\$0	\$0
330 FINES & FORFEITS	62,500.00								\$62,500	\$0	\$0
340 INTERESTS & RENTS	208,910.00	\$10,000	\$125,000	\$5,500	\$16,000	\$9,000	\$212,000	\$45,000	\$631,410	\$0	\$110,000
350 INTERGOVERNMENTAL	303,197.00	\$564,000	\$253,400	\$257,500	\$3,585,121	\$987,121			\$5,950,339	\$32,307	\$0
360 CHARGES FOR SERVICES	402,526.00								\$402,526	\$0	\$0
380 MISCELLANEOUS REVENUES	1,952,284.20								\$1,952,284	\$0	\$0
390 OTHER FINANCING SOURCES	980,472.00		\$497,175				\$84,000		\$1,561,647	\$688,118	\$0
	\$12,608,518	\$574,000	\$875,575	\$263,000	\$3,601,121	\$996,121	\$296,000	\$45,000	\$19,259,335	\$720,425	\$110,000
EXPENDITURES											
400 GENERAL GOVERNMENT	\$1,427,055		\$893,345						\$2,320,400	\$0	\$0
410 PUBLIC SAFETY	\$6,666,266								\$6,666,266	\$0	\$0
420 HEALTH & WELFARE	\$149,899								\$149,899	\$0	\$0
426 SANITATION & REFUSE	\$0				\$2,181,777	\$1,140,699	\$100,000		\$3,422,476	\$742,085	\$2,407,612
430 HIGHWAYS,ROADS & STREETS	\$2,246,731	\$574,000	\$184,779	\$837,992					\$3,843,502	\$0	\$0
450 CULTURE-RECREATION	\$709,823								\$709,823	\$0	\$1,602,428
460 CONSERVATION & DEVELOPMENT	\$7,321		\$119,507						\$126,828	\$0	\$0
470 DEBT SERVICE	\$824,659								\$824,659	\$0	\$0
480 MISCELLANEOUS EXPENDITURES	\$1,047,484				\$976,756				\$2,024,240	\$0	\$0
490 OTHER FINANCING USES	\$0		\$84,000		\$491,118		\$307,000		\$882,118	\$0	\$0
	\$13,079,238	\$574,000	\$1,281,631	\$837,992	\$3,649,651	\$1,140,699	\$407,000	\$0	\$20,970,211	\$742,085	\$4,010,040
2019 SURPLUS/(DEFICIT)*	(\$470,720)	\$0	(\$406,056)	(\$574,992)	(\$48,530)	(\$144,578)	(\$111,000)	\$45,000	(\$1,710,876)	(\$21,660)	(\$3,900,040)
12/31/2019 PROJ ENDING BALANCE	\$5,218,443	\$1,771	\$5,553,803	\$513,454	\$900,413	\$522,571	\$2,142,592	\$2,590,404	\$17,443,452	\$4,263	\$2,468,268