

Memo

To: Board of Supervisors
From: Jon Altshul
Re: May 2020 Financial Report
Date: June 4, 2020

As of May 31st, the general fund had revenues of \$5,191,048 and expenses of \$4,066,604 for a year-to-date surplus of \$1,124,443.25 and a negative budget variance of \$234,181. As of May 31st, the general fund balance is \$6,390,527.

On the expense side, the Township is under budget by \$135,179. In particular, Public Works is well under budget (-\$129,704) due to the lack of snow this winter, but partially offset by the cost of the Forrest Lane bridge improvements and tree removal. Codes is also under-budget (-\$36,114) due to personnel savings, and surprisingly strong, albeit slight under budget, permit activity. Administration and Emergency Services are both modestly under budget as well, although on the Emergency Services side, this is due to the fact that we did not make the 2020 Capital Contribution for \$15,750 until early June, as opposed to May as was originally intended. Parks and Recreation is \$5,584 over budget due to Public Works personnel costs for work on Segments F&G of the Paoli Pike Trail and engineering invoices for the Bow Tree Pond project.

On the revenue side, the story is at once bleak and hopeful. EIT is now \$257,832 under budget. However, a large portion of that shortfall (between \$175,000 and \$200,000) is due to moving the filing deadline back to July 15. These funds will be recouped in August. Real Estate Property Tax is also slightly under-performing (-\$75,416 or -3.8%) as property owners may be delaying payment of their taxes, but these will be paid eventually before December 31st. Real Estate Transfer Tax (-\$68,542 or -26.4%) is also underperforming. However, the transfer tax receipts received in May for April closings—at the height of the shutdown order—were surprisingly strong: \$46,415.25 compared with budgeted receipts of \$60,000 for the month, meaning that the real estate market is still very much alive and well and is positioned to shake off some pent-up demand as we move into the summer months.

Other funds

- The **State Liquid Fuels Fund** had \$551,115 in revenues and \$0 in expenses. The fund balance was 552,264.
- The **Capital Reserve Fund** had \$98,756 in revenues and \$523,426 in expenses. The fund balance was \$4,985,865.
- The **Transportation Fund** had \$1,984 in revenues and \$305,342 in expenses. The fund balance was \$608,366.
- The **Sewer Operating Fund** had \$1,714,046 in revenues and \$1,050,233 in expenses. The fund balance was \$1,640,248.
- The **Refuse Fund** had \$492,882 in revenues and \$392,200 in expenses. The fund balance was \$729,876.
- The **Bond Fund** had \$18,852 in revenues and \$249,810 in expenses. The fund balance was \$3,484,682.
- The **Sewer Capital Reserve Fund** had \$5,631 in revenues and \$225,731 in expenses. The fund balance is \$2,117,688.
- The **Operating Reserve Fund** had \$10,070 in revenues and no expenses. The fund balance is \$2,606,194.

**EAST GOSHEN TOWNSHIP
GENERAL FUND SUMMARY
As of May 31, 2020**

Account Title	2020 Annual Budget	2020 YTD Budget	2020 YTD Actual	\$ Variance	% Variance
EMERGENCY SERVICES EXPENSES	4,379,933	1,877,150	1,847,845	(29,305)	-1.6%
PUBLIC WORKS EXPENSES	2,774,562	953,158	864,722	(88,436)	-9.3%
ADMINISTRATION EXPENSES	1,886,456	796,984	826,495	29,511	3.7%
CODES EXPENSES	522,011	218,162	170,886	(47,276)	-21.7%
PARK AND RECREATION EXPENSES	881,005	259,297	259,351	54	0.0%
TOTAL CORE FUNCTION EXPENSES	10,443,967	4,104,751	3,969,299	(135,452)	-3.3%
EMERGENCY SERVICES REVENUES	72,000	12,292	7,942	(4,350)	-35.4%
PUBLIC WORKS REVENUES	1,000,284	153,134	194,403	41,269	26.9%
ADMINISTRATION REVENUES	318,829	105,368	141,766	36,398	34.5%
CODES REVENUES	272,870	101,199	90,038	(11,161)	-11.0%
PARK AND RECREATION REVENUES	132,620	40,953	35,423	(5,530)	-13.5%
TOTAL CORE FUNCTION REVENUES	1,796,603	412,946	469,571	56,625	13.7%
NET EMERGENCY SERVICES	4,307,933	1,864,858	1,839,903	(24,955)	-1.3%
NET PUBLIC WORKS	1,774,278	800,024	670,320	(129,704)	-16.2%
NET ADMINISTRATION	1,567,627	691,616	684,728	(6,888)	-1.0%
NET CODES	249,141	116,963	80,849	(36,114)	-30.9%
NET PARK AND RECREATION	748,385	218,344	223,928	5,584	2.6%
CORE FUNCTION NET SUBTOTAL	8,647,364	3,691,805	3,499,728	(192,077)	-5.2%
DEBT - PRINCIPAL	349,999	-	-	0	0.0%
DEBT - INTEREST	203,872	97,033	97,305	272	0.3%
TOTAL DEBT	553,871	97,033	97,305	272	0.3%
TOTAL CORE FUNCTION NET	9,201,235	3,788,838	3,597,033	(191,805)	-5.1%
NON-CORE FUNCTION REVENUE					
EARNED INCOME TAX	5,130,800	2,488,032	2,230,200	(257,832)	-10.4%
REAL ESTATE PROPERTY TAX	2,042,779	1,962,596	1,887,180	(75,416)	-3.8%
REAL ESTATE TRANSFER TAX	650,000	260,000	191,458	(68,542)	-26.4%
CABLE TELEVIS.FRANCHISE	457,200	228,600	218,255	(10,345)	-4.5%
LOCAL SERVICES TAX	345,000	163,904	161,757	(2,147)	-1.3%
OTHER INCOME	575,456	44,330	32,626	(11,704)	-26.4%
TOTAL NON CORE FUNCTION REVENUE	9,201,235	5,147,462	4,721,476	(425,986)	-8.3%
NET RESULT	0	1,358,624	1,124,443	(234,181)	

SUMMARY OF FUNDS REPORT (AKA "JOE REPORT")

ALL FUNDS MAY 2020

* NOTE: GENERAL FUND INCLUDES PASS-THROUGH ACCOUNTS

	GENERAL FUND*	LIQUID FUELS STATE FUND	CAP RESV FUND	TRANSPORT. FUND	SEWER OP. FUND	REFUSE FUND	SEWER CAP RESV FUND	OPERATING RESERVE	TOWNSHIP FUNDS	MUNICIPAL AUTHORITY	BOND FUND
01/01/20 BEGINNING BALANCE	\$5,625,871	\$1,148	\$5,410,535	\$911,724	\$976,435	\$629,194	\$2,337,788	\$2,596,124	\$18,488,820	\$24,873	\$3,715,640
RECEIPTS											
310 TAXES	\$4,489,370	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4,489,370	\$0	\$0
320 LICENSES & PERMITS	\$219,311	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$219,311	\$0	\$0
330 FINES & FORFEITS	\$16,642	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$16,642	\$0	\$0
340 INTERESTS & RENTS	\$69,486	(\$380)	\$14,988	\$1,984	\$3,580	\$1,791	\$4,179	\$10,070	\$105,698	(\$71)	\$18,852
350 INTERGOVERNMENTAL	\$600	\$551,495	\$83,768	\$0	\$0	\$0	\$0	\$0	\$635,863	\$3,231	\$0
360 CHARGES FOR SERVICES	\$131,677	\$0	\$0	\$0	\$1,639,727	\$491,092	\$0	\$0	\$2,262,496	\$846	\$0
380 MISCELLANEOUS REVENUES	\$606,560	\$0	\$0	\$0	\$685	\$0	\$0	\$0	\$607,245	\$423	\$0
390 OTHER FINANCING SOURCES	\$168,311	\$0	\$0	\$0	\$70,054	\$0	\$1,451	\$0	\$239,816	\$229,932	\$0
	\$5,701,957	\$551,115	\$98,756	\$1,984	\$1,714,046	\$492,882	\$5,631	\$10,070	\$8,576,442	\$234,361	\$18,852
EXPENDITURES											
400 GENERAL GOVERNMENT	\$574,814	\$0	\$65,243	\$0	\$0	\$0	\$0	\$0	\$640,057	\$0	\$0
410 PUBLIC SAFETY	\$2,681,102	\$0	\$8,516	\$0	\$0	\$0	\$0	\$0	\$2,689,618	\$0	\$0
420 HEALTH & WELFARE	\$67,435	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$67,435	\$0	\$0
426 SANITATION & REFUSE	\$0	\$0	\$0	\$0	\$879,500	\$392,200	\$0	\$0	\$1,271,700	\$255,048	\$0
430 HIGHWAYS,ROADS & STREETS	\$665,436	\$0	\$383,405	\$305,342	\$0	\$0	\$0	\$0	\$1,354,183	\$0	\$14,538
450 CULTURE-RECREATION	\$221,437	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$221,437	\$0	\$235,272
460 CONSERVATION & DEVELOPMENT	\$1,201	\$0	\$66,261	\$0	\$0	\$0	\$0	\$0	\$67,462	\$0	\$0
470 DEBT SERVICE	\$121,040	\$0	\$0	\$0	\$165,080	\$0	\$0	\$0	\$286,120	\$0	\$0
480 MISCELLANEOUS EXPENDITURES	\$609,855	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$609,855	\$0	\$0
490 OTHER FINANCING USES	\$0	\$0	\$0	\$0	\$5,653	\$0	\$225,731	\$0	\$231,383	\$0	\$0
	\$4,942,319	\$0	\$523,426	\$305,342	\$1,050,233	\$392,200	\$225,731	\$0	\$7,439,251	\$255,048	\$249,810
2020 SURPLUS/(DEFICIT)*	\$759,638	\$551,115	(\$424,670)	(\$303,358)	\$663,813	\$100,682	(\$220,100)	\$10,070	\$1,137,191	(\$20,687)	(\$230,958)
CLEARING ACCOUNT ADJUSTMENTS	\$5,018										
05/31/20 ENDING BALANCE	\$6,390,527	\$552,264	\$4,985,865	\$608,366	\$1,640,248	\$729,876	\$2,117,688	\$2,606,194	\$19,631,028	\$4,185	\$3,484,682