

AGENDA
EAST GOSHEN TOWNSHIP PENSION COMMITTEE
Tuesday, October 18, 2022 at 10:00am
IN PERSON
East Goshen Township Building

1. Call to order/Pledge of Allegiance/Moment of Silence
2. Ask if anyone is recording the meeting
3. Approval of minutes of April 12, 2022
4. Staff update on Pension activities
5. Review of Q2 & Q3 2022 results and discussion with Mike Glackin
6. Current Status of Individual NU DC Plans vs. Current
7. Any Other Matter
8. Adjournment

**EAST GOSHEN TOWNSHIP
PENSION COMMITTEE MEETING
East Goshen Township Building
April 12, 2022, 10am**

Present: Chairman Bill Smith, Mark Gordon, Supervisor David Shuey, Tim O'Reilly (via telephone), Dave Ware. Non-members Mike Glackin (CBIZ/InR) and Brad Warner (CBIZ/InR) were also present.

Bill called the meeting to order at 10:02am, led the Pledge of Allegiance and called for a moment of silence for all Ukrainians. Bill then asked if anyone was recording the meeting.

Mark made a motion to approve the January 25th, 2022 minutes as submitted. David seconded. The motion passed 5-0.

Dave Ware related that he reached out to Jim Kennedy about the proposed switch from a trustee-directed to a self-directed NU DC investment plan that would allow employees at different ages and desired monthly retirement income profiles more flexibility and accountability in their investments. Jim let him know that there would be no additional cost or MMO impact to make the change, which was a concern. He reiterated that July 1, 2022 was a good date for the transition which would allow him to value the member balances with ongoing market volatility and perform the transfer. Bill asked how long the money would be out of the market, and Mike answered at most a few days. The accounts would be converted to cash and then to each individual's investment portfolio. David Shuey asked if this switch changed any fiduciary liability or profile for the Township and Mike responded 'no', that since it operates in a 338 capacity, nothing would change on that front. Bill inquired if the market rebalancing that CBIZ/InR normally provides to great success in the trustee-directed plan would be impacted. Mike replied 'no', since the rebalancing is really tied into their calculations in each portfolio which would still be available in the self-directed plan. Bill commented how this switch could really lead to better marketing and awareness of the Plan for all employee participants, especially as Township Staff will coordinate a general as well as individual educational plan reviews at a time to be determined. This would empower employees and provide additional tools for their financial planning. It would be good to get Board of Supervisor approval in early May and get meetings set up soon after. Mike would make himself available for a BoS meeting to answer any questions and explain the move. Dave explained that he has been making monthly contributions to the Plan from the General Fund to leverage the dollar cost average method in this volatile market, with State Aid funds to be received in October and reconciled at that time. Both Bill and Mike approved of this strategy. Mark made a motion to vote on the switch from trustee-directed to self-directed plan investing. A vote was called and passed 5-0.

Mike reviewed the performance for the 1st Quarter 2022 which revealed a down market in general. Overall, Township plans performed a few basis points ahead of the two benchmarks which was good to see. Derek asked about Russian market exposure which Mike explained was basically zero due to the minimal international exposure and the % of that market which Russian industry comprises. The Board of CBIZ InR also recently lowered the international exposure an additional 5% and currently looks for

buying opportunities for growth in the down market as it follows the impact of global events. 6.75% is still the target for the year Mike said.

The Pension Committee agreed on October 18th, 2022 at 10am for the next meeting.

There being no further business, Bill adjourned the meeting at 10:55 am.

Respectfully Submitted,
Dave Ware, Director of Finance

NET RETURNS-EAST GOSHEN TWP PENSIONS THRU 09-30-22

	Allocation (Stocks/ Bonds)***	2016	2017	2018	2019	2020	2021	2022 Q1	2022 Q2	2022 Q3	2022 Total	Average quarterly return ('11 Q1- Present)	9/30/22 Balance	12/31/21 Balance
INR Defined Benefit	70/30	7.92%	16.16%	-6.12%	20.52%	14.93%	12.83%	-5.35%	-12.25%	-5.55%		1.90%	\$2,891,490	\$3,749,124
INR Defined Contribution	60/40	6.76%	14.47%	-5.99%	18.47%	15.61%	11.02%	-5.26%	-11.32%	-5.14%		2.00%	\$1,161,568	\$1,355,569
INR Police Pension Trust**	70/30	8.13%	16.22%	-6.41%	20.62%	14.54%	12.73%	-5.27%	-12.16%	-5.53%		1.93%	\$867,685	\$1,103,700
INR Firefighters DB*	70/30	5.26%	15.67%	-6.68%	20.59%	16.04%	12.63%	-5.29%	-12.18%	-5.54%		2.39%	\$2,244,715	\$2,858,466
	Primary indexes											TOTAL	\$7,165,457	\$9,066,859
S&P 500		9.54%	19.42%	-6.24%	28.88%	16.26%	26.89%	-4.60%	-16.10%	-4.88%		2.65%		
Barclay's Bond Index		2.65%	3.55%	0.15%	8.64%	7.42%	-1.54%	-5.13%	-4.69%	-4.80%		0.59%		

* Firefighters DB and INR OPEB (and balance of NU DB) transferred to INR on 4/18/16; OPEB Trust closed & transferred to Police Commission on July 2018

** INR Police Pension Trust opened on 5/28/14

*** "Bonds" include cash; "Stocks" include commodities and real estate

	2018	2019	2020	2021	Q1 2022	Q2 2022	Q3 2022
Hypothetical 70% Equity-30% Bond index	-4.32%	22.81%	13.61%	18.36%	-4.76%	-12.68%	-4.86%
Hypothetical 60% Equity-40% Bond index	-3.68%	20.78%	12.72%	15.52%	-4.81%	-11.54%	-4.85%