

## East Goshen Township 2026 Refuse & Recycling Bid Specs: Answers to Bidders' Questions

1. Paragraph 3.A.7 on page 9 states that all equipment utilized must be five years old or newer...I assume this means at the start of the contract or are you asking for all equipment to be brand new at the start of the contract so that it is within the 5-year threshold by the end of the 5-year contract period (with options included)?
  - Yes, equipment must be five years old or newer at the start of the contract.
  
2. Is yard waste a separate collection with separate trucks or is yard waste collected with the trash collection?
  - Yes, yard waste is a separate collection that is taken to the composting site at the Lanchester Landfill.
  
3. Can the Township provide the historic frequency of collection (on an annual basis is fine) for the roll-off containers at the Township Building and the Sewage Plant?
  - The township building roll-off is collected once per month.
  - The sewage plant roll-off is usually collected once per week and only once or twice per year is a second collection needed. In the event a second collection is needed, the plant operator calls in the request to the hauler, and the hauler bills us accordingly.
  
4. Who is the current contractor, what is the current cost to the Township and what is the current service level in terms of frequency of trash, bulk, recycle and yard waste collections?
  - Current contractor: AJ Blosenski
  - Current cost: \$88,194.81 per month
  - Current frequency:
    - Regular trash: 2x/week
    - Bulk trash: Once/week
    - Recycling: Once/week
    - Yard waste: Once/week
  
5. Please confirm that the performance bond is 100% of the first year's cost and then 50% of each of years 2 through 5's annual cost (assuming options are accepted).
  - Yes, that is correct.

6. How are we to complete items 1C and 3B on the pricing pages (page 32) unless we are given a frequency or number of collections of these roll-off items? If we bid on this per collection, then we cannot total these price items into a meaningful total.
  - We have revised 1C on p. 32 to read that the 30-yard roll-off contractor-provided dumpster is to be serviced monthly.
  - 3B on p. 32 is revised to show that the sludge dumpster at the sewer plant is to be serviced weekly. Please also see question #3.
  
7. On page 11, it states the Township has provided the residents with 16-gallon open bins and/or 65-gallon totes with lids. Does the Township have a breakout of the number of 16 vs. 65 gallons bins/totes?
  - All of the township's residents were given the 65-gallon toter, but some have opted to not use it and use the 16-gallon open containers instead. I would say that about 95% of the residents use the 65-gallon totes.
  
8. Are there limits to the amount of trash, recyclables or yard waste that residents can put out weekly/every other week?
  - No
  
9. Is the township open to allowing bidders to submit a bid for an automated option?
  - No
  
10. Please clarify who pays the tipping for the recycle materials to total recycle.
  - East Goshen Township pays the tipping fee to Total Recycle.
  
11. Please clarify page 10, section E) "Payment will be based upon the actual number of single-family dwelling units from which Municipal Waste and Recyclable Materials are collected during a given month." Does this require the contractor to not bill the TWP for residents that do not put-out their carts for any given number of weeks during the month?
  - No. We are billed based on the number of dwelling units, not on the number of put-outs. Our current dwelling count is 3383, so we are billed on 3383 units per month, regardless of whether they have material put out for collection or not.
  
12. How long is the remaining term of contract for Total Recycle facility?
  - Current contract ends September 24, 2026.
  
13. Please confirm that the TWP will be supplying all residential units with 65gal recycle bids – per page 15, section B).
  - Yes, we supply all residents with 65-gallon recycling bins, although some still opt to not use them.

14. \*\*Please clarify page 15, Section K -1) “The Contractor shall manually collect all Municipal Solid Waste, commingled Recyclable Materials, Yard Waste, and Bulk Trash placed at curbside from all Single-Family Dwelling units in the Township on days specified.”
- We wanted to specify that we are not looking for collection via automated arm service.
15. Who is the current contracted hauler?
- AJ Blosenski
16. Please provide the current invoice amount paid to the contractor for all collections.
- Our most recent invoice paid to AJ Blosenski for service from 6/1/26 – 6/30/26 was for \$88,194.81.
17. Please provide the bid tabulations from the last time this contract went out for bid.
- Attached.
18. Is East Goshen open to hauler providing carts for trash?
- For the purpose of these specs and this bid, no. We would work with the hauler who wins the bid at the tail end of the 3-year contract to see if it makes sense at that time to try it out as a soft transition. We could do an addendum at the time.
19. Are we open to make minor steps to start a transition to automated service – maybe just for recycling at first - at three-year point?
- Same as #18: If it makes senses at that time, we could work with the hauler who wins the bid toward the end of the 3-year contract to try it out as a soft transition.
20. Would we allow a revision to quoted prices if the recycling facility that wins the County bid is farther away than Total Recycle?
- We discussed this internally and decided that the answer is no. As Patti Lynn stated in the pre-bid meeting, the contract with the County stipulates that in order to bid, the MIRF must be within 25 miles of the center of Chester County, so there should not be a significant difference in distance if a facility other than Total Recycle wins the bid. Bidders will have to factor the possible difference in distance into their pricing as best as they possibly can.
21. Are the required bonds are based on a three-year contract (rather than five years)?
- Yes, based on three years.
22. Do you expect any growth in the Township over the course of the contract?
- Very minimal, perhaps the addition of 20 residences over the next five years. The township doesn’t have the space for the addition of much more than that.

	A	B	C	D	E	F	G	H	I	J	K
1	Municipal Waste and Recycling Bids										
2	Bid Opening August 9, 2021 10:00 AM										
3					Affidavits						
4	Bidder	Signed Proposal	Cost Breakdown	Qualifications	Authorization to Execute Proposal	Work Comp	Non - Collusion	Drug & Alcohol Testing	Bid Bond	Consent of Surety	
5											
6	AJ Blosenski, Inc.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
7	Solid Waste Services d/b/a J.P. Mascaro & Sons	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
8	Eagle Disposal of PA	Submitted a "no bid" letter and asked to be kept on the bidders list									
9											
10	Cost proposals										
11											
12											
13	<b>AJ Blosenski</b>										
14	Monthly Cost per Dwelling Unit	\$22.48									
15	Times number of Dwelling Units	3383									
16	Monthly Costs of all Swelling Units	\$76,049.84									
17	Monthly Cost for Township Facilities	Included									
18	Monthly Cost for Roll-Off	Included									
19	Hauling Cost for Roll-Off (1X per month)	Included									
20	Roadside Litter Service	\$4,156.80									
21	Total Monthly Cost	\$80,206.64									
22	Number of Months	12									
23	Total Cost for 2022	\$962,479.68									
24											
25	<b>Solid Waste Services d/b/a J.p. Mascaro &amp; Sons</b>										
26	Monthly Cost per Dwelling Unit	\$41.54									
27	Times number of Dwelling Units	3383									
28	Monthly Costs of all Swelling Units	\$140,529.82									
29	Monthly Cost for Township Facilities	\$655.00									
30	Monthly Cost for Roll-Off	\$200.00									
31	Hauling Cost for Roll-Off (1X per month)	\$455.00									
32	Roadside Litter Service	\$2,200.00									
33	Total Monthly Cost (SUM of 3 +4+5+6+7)	144040									
34	Number of Months	\$12.00									
35	Total Cost for 2022	\$1,728,477.84									